

## **Alexander Rekelkamm**

EMCO-TEST Prüfmaschinen GmbH, Managing Director

### Career:

After graduating from high school in 1996 in Wissen, Mr. Rekelkamm has joined the German army for 2 years.

He then studied economics at the University of Siegen from 1998 to 2006, majoring in finance and banking management, business informatics, and production and logistics management. During his studies, he worked as a production employee in 3-shift production at Thomas Magnete.

In 2007 he joined the company Kiefel blown film machines as a trainee area sales manager. He then continued with a special project at the parent company Brückner GmbH in Siegsdorf.

After a restructuring in 2008 he started as a sales and project engineer at the company FRIMO GmbH in Freilassing.

Further stations in the FRIMO Group were from 2010 project management in Sontra - here he could develop himself technologically over punching, pressing and molding. In 2012, he returned to Freilassing as global project manager.

His main task was to get the interior of the BMW X5 in the USA ready for production using suitable processes. In 2014, he went back to sales as a key account manager to support and develop the largest Tier 1. He was able to develop the order volume from €12 million to steadily over €25 million. In 2018, he was then called to Lotte (Osnabrück) to the company headquarters to rebuild the site as a sales manager in the management team. In the process, he integrated the PMT company into FRIMO, created a new sales department, developed the order volume from € 22 million to € 37 million and set up the cooperation with the Hennecke company globally.

Since 01.07.2022 Mr. Rekelkamm has been working for EMCO-Test Prüfmaschinen GmbH in Kuchl as Managing Director. His great affinity for sales, but also his commercial knowledge as well as the know-how to implement processes result in a comprehensive picture.